



Sustainable Finance Specialist – Cooling as a Service (CaaS) & Cold Chain

Are you ready to tackle the challenges of climate change and sustainable development? Join BASE, a dynamic and impactful international organisation based in Basel, Switzerland, committed to leveraging innovative, market-driven business models and financial strategies. Bring your skills and passion to transform ideas into actionable, real-world solutions, mobilize investments, and drive systemic market transformations for sustainable, lasting change.

At BASE, we collaborate closely with stakeholders to deliver tangible results and ignite a movement for sustainability. This is more than just a job, it's an opportunity to make a meaningful impact, addressing global challenges through locally tailored solutions in a multicultural and collaborative environment.

Location: Basel, Switzerland

Organisation: Basel Agency for Sustainable Energy (BASE) Foundation

Level: Mid-level

Duration: 12 months, with possibility to extend.

Start date: As soon as possible

Application deadline: May 25th

Swiss or EU citizenship, or a valid Swiss work permit, is required. Unfortunately, due to the complexity of Swiss work visa processes, applications from non-European candidates, including those with EU work permits or EU student visas, cannot be considered.

About BASE

The BASE Foundation is a Swiss NGO and a specialised partner of the UN Environment established in 2001. BASE specialises in mobilising investment and financing to address climate change challenges through innovative business models and financing strategies rooted in market-driven practices, to drive systemic market transformations that deliver sustainable and inclusive outcomes.

BASE enables, builds capacity, and fosters collaboration among key market stakeholders across the value chain, including financial institutions, SMEs, technology solution providers, households, farmers, governments, development agencies, academia, and others. Through these partnerships, BASE designs and supports the implementation of innovative strategies, playing a pivotal role in building trust, aligning efforts and resources, and creating momentum to achieve impactful results. This approach advances sustainability and addresses the challenges of climate change effectively.

Background

BASE is looking for a Sustainable Finance Specialist to support the global scale-up of Cooling-as-a-Service (CaaS) across two complementary areas: energy-efficient cooling and Energy-as-a-Service solutions in the built environment (through the [SET Alliance initiative](#) of BASE), and sustainable cold chain solutions in agriculture (through the [Your VCCA program](#) of BASE).

Cooling is essential for climate resilience, food security, health, and economic development, yet it remains a major and growing source of energy demand and greenhouse gas emissions. At the same time, many end-users, including building owners, businesses, farmers, cold room operators, and



public institutions, face barriers to adopting efficient and sustainable cooling technologies, including high upfront costs, perceived technology risks, limited financing options, and a lack of technical capacity.

BASE has been at the forefront of developing and scaling Cooling-as-a-Service, an innovative business model that shifts cooling from product purchases to performance-based services. Under this model, customers pay for the cooling they use, while service providers design, finance, install, operate, and maintain efficient cooling systems. This approach helps reduce upfront investment barriers, aligns incentives for long-term performance, and enables the deployment of more efficient and climate-friendly cooling solutions.

The role will support the continued expansion of CaaS across commercial and industrial buildings and agricultural cold chains. In the built environment, this includes supporting the development of CaaS and broader Energy-as-a-Service solutions for buildings, industrial facilities, and other energy-intensive applications. In agriculture, the role will contribute to BASE's Your Virtual Cold Chain Assistant (Your VCCA) initiative, which facilitates smallholder farmers' access to sustainable cooling through pay-per-use business models, solar-powered walk-in cold rooms, and digital tools such as the Coldtivate mobile application. Your VCCA aims to reduce post-harvest losses, improve farmer incomes, and support more resilient and sustainable food systems.

The selected candidate will work across project implementation, financial modelling, pricing structures, Measurement, Reporting and Verification frameworks, performance-based contracts, stakeholder coordination, fundraising, and business development. They will engage with technology providers, ESCOs, cold room operators, financiers, clients, donors, public sector actors, and local partners, while also contributing to BASE's wider ecosystem-building efforts through the SET Alliance and the Your VCCA network.

This is a hands-on role for someone interested in combining sustainable finance, technical analysis, project execution, digital innovation, and market development to scale practical climate solutions in both the built environment and agricultural value chains.

Key responsibilities

- Supporting the origination, development, and delivery of CaaS projects across commercial buildings, industrial facilities, and agricultural cold chains.
- Stakeholder engagement and coordination with actors such as technology providers, ESCOs, cold room operators, financiers, clients, and local partners to support pilot projects.
- Supporting the development of tools such as financial models, pricing structures, MRV frameworks, and performance-based contracts.
- Organising and delivering workshops, training, and capacity-building activities.
- Engaging with the SET Alliance and Your VCCA ecosystems to support the replication of CaaS in new markets.
- Representing BASE in client meetings and partner discussions.
- Developing project concepts, proposals, presentations, and donor-facing materials.
- Contributing to fundraising and partnership development with donors, corporates, and public sector actors.



Candidate profile

- 3-5 years of experience in energy, infrastructure, digitalisation, climate finance, consulting, project development, or related fields.
- Strong project management and client-facing experience.
- Good understanding of energy systems, HVAC, cold rooms, and renewables business models.
- Strong analytical and problem-solving skills.
- Experience with financial modelling, impact assessment, MRV, or performance-based contracting is an asset.
- Comfortable working across technical, financial, and commercial topics.
- Strong communication, presentation, and stakeholder management skills.
- Entrepreneurial, structured, and comfortable working in international and fast-moving environments.
- Experience in emerging markets is a strong advantage.

Education and languages

- Master Degree in engineering, economics, finance, business, sustainability, or a related field.
- Fluent English required; French, Portuguese, Spanish, or other languages are a plus.

What we offer

- A role contributing directly to a globally recognised climate solution.
- The opportunity to travel internationally.
- Work across sustainable cooling, servitisation, digital innovation, and climate finance.
- Exposure to international projects in both the built environment and agricultural cold chains.
- A mission-driven team working to scale practical solutions for climate impact.

Application and selection process

To apply, please submit your application electronically to vacancies@energy-base.org by the specified deadline.

Your application should include the following documents in Word or PDF format:

- **Motivation Letter** (maximum 2 pages): Briefly outline your interest in the position and explain how your experience and qualifications make you a strong candidate for this role.
- **Curriculum Vitae (CV)** (maximum 2 pages): Include details of your professional experience, education, degrees, and certifications, as well as the names and contact information of three references who may be contacted by BASE.